

INTERESTING DETAILS THAT DON'T EFFECT PRICE

- Owned by a concert pianist.
- Played by a concert pianist.
- The original price they purchased it for was "X".
- They've taken care of it.
- It's been in their family forever.
- Hasn't been played in 20 years.
- Played everyday.
- Owned by a piano teacher.
- It's an antique (actually as you now know - older is NOT better)
- Has Ivory keys
- Is solid Mahogany, Walnut, etc. (no piano is solid anything).
- Consistently tuned 2xs a year (but overtime there's a lot more to maintaining a piano)
- Cleaned regularly
- Was rebuilt (this may effect price, depending upon what was done and how well it was done)
- Was refinished (this may effect price, depending upon how well it was done).

The answer in my mind to each of these statements is "So what?" The piano technician you hire will determine the condition of the piano - None of these things actually impart value to a piano except rebuilding, restoration, refinishing, or major repairs. And then, it really depends upon what was done and how well - because, if the work was done incompetently then it would actually hurt the value of the piano.